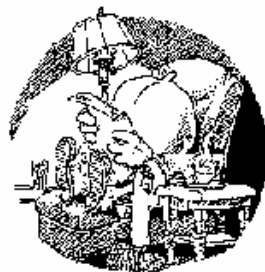




# The Garbanzo Gazette

December 14, 2006



Growers Market's Weekly Newsletter

## FUN WITH FRUIT AND NUTS

Now available: Exciting and fun strawboss position. Stocking the dry fruit and nut section. Join the sweet Thursday crew for a couple of hours each week, filling jars and keeping track of inventory. Have a good time volunteering for Growers! If you have questions or are interested, call Beth at 485-0635.

## STYROFOAM AND PARKING...

Noticed that First Alternative Co-op, Corvallis, is taking Styrofoam at its recycling area at the Third Avenue store. Their yard seems to be open (unlocked) during daylight hours at least. If anyone misses the annual drive in Glenwood in January (all things Styrofoam will be taken over that make it to the back of GM, next the stairs) there is that option for anyone wanting a drive...

Our city liaison has issued a warning, and been nice about it, that the parking under the tree on the sidewalk has to stop now, or be ticketed...thanks for your courtesy.  
--thewholewhyworld@hushmail.com

## UPCOMING MEETINGS

We've changed the date of the next Growers meeting (board meeting) to Wednesday, December 27th at 5:30 pm. We also set a date for a meeting in January: Wednesday, January 3rd at 5:30 pm.

## HELP WITH GROWERS INVENTORY

Growers needs lots of help with the co-op's year-end inventory. In 2006 we will be counting and weighing items on two different days: Friday, December 29th at 6 pm and Saturday, December 30th at 11 am. People can work for only an hour, if they want, or they can do more. No experience is necessary. If you are going to be late on Saturday, I suggest calling ahead to make sure we are still working (the phone number: 687-1145, the number in the phone book under "Growers Market"). This year, we are offering double pumpkins to people who help with inventory. Also, people who do not need pumpkins can get strawboss credit if they help explain to people how to do the job. If you are interested in being an inventory strawboss, contact Milton at 484-6545, e-mail: <[miltont@efn.org](mailto:miltont@efn.org)>.

## THREE STRAWBOSS POSITIONS OPEN!!

1. Refrigerator and freezer stocking on Thursdays about noon-ish for a couple of hours every week. Call Jeanine 461-1614.
2. A reliable, willing-to-be-trained person or persons for 7 to 8 cashier position at least every other Thursday.
3. We need another reliable person to join the closing team every other Thursday, roughly from 7:30 to 8:30 or a little later.

If interested in the latter two positions, call Martin at 744-3265 well before 9 in the evening, or leave me a message on the Growers voicemail 687-1145, or see me when I come in this week.

## CLEAN WATER BOTTLES FOR SALE

This holiday season, give the gift of clean water bottles! I have 4 sizes available, ranging from baby size to 40 oz bottles. Also coined as the "anti-tupperware lady," I'm carrying a variety of glass food storage containers as well, (all with plastic lids). *Klean Kanteens*: 40 oz: \$20, 27 oz: \$15, 18 oz: \$13, 12 oz baby size with sippy top: \$13, Glass Food Storage: round 4 piece set: \$22, square 3 piece set: \$20, small square individual containers: \$4. You can get them directly from me, or at Growers for a slight mark-up. Call Jenya 684-0066 for orders.

## FOR SALE NOW! GARAGE SALE ITEMS

There are some large items for the garage sale that exceed the amount of space available for storage. If you are interested in these items, they are at our home, can be seen and picked up from there. You can make a donation to the wheelchair lift for them and everyone can get what they want without overburdening the need for storage. The items are:

**refrigerator; sofa/sleeper;  
nearly new, excellent condition queen size mattress;  
washer; electric dryer**

Call if interested, I'll answer questions or arrange for you to see the things. Jane 688-6607

Send submissions to [garbanzo@lists.opn.org](mailto:garbanzo@lists.opn.org). You can also put articles in the garbanzo box at growers. Newsletter copy deadline is 5:00 pm Wednesday. Market hours are Tuesdays 5-7pm; Thursdays 2:30 to 7:30 pm and Fridays 3:00 to 6:30 pm. An orientation to Growers is held each Thursday at 1:30. The Growers email list includes an electronic banzo, events notices, and other misc. info. [growers@lists.opn.org](mailto:growers@lists.opn.org) Growers Market: 687-1145.

## Understanding the markup policy

Recently a question resurfaced concerning the way that prices are determined at Growers. Under the old system, bulk was marked up 15% and packaged goods were marked up 20%. If you did not have work credit, an additional 15% would be added at the cash register.

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*Example:* Growers buys a packaged item for \$10. On the shelf, it is marked \$12 (a markup of 20%).

You purchase one box of it. This week, you have work credit, so your final price is **\$12.00**.

Next week, you don't have work credit, so your price is now  $\$12 + (15\% \text{ of } \$12)$ . This works out to  $\$12.00 + \$1.80 =$  **\$13.80** for the same item.

Under the current system, bulk is marked up 33%, and packaged goods are marked up 38% (an increase of 18%). If you have work credit, a discount of 13% is deducted at the register (your total is divided by 1.15). At first glance, this does not seem to be the correct amount, so let's take a look at the math.

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*Example:* Growers buys an item for \$10. On the shelf, it is marked \$13.80 (a 38% markup).

You purchase one box of it. You get to the register, and **\$13.80** is rung up. Then the cashier divides \$13.80 by 1.15 and your total is **\$12.00**. This is the same amount that you paid under the old system. Dividing a number by 1.15 is the same as deducting 13%.

Due to rounding errors, items are marked up slightly more under the new system, approximately \$0.01 per \$10.

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*One might ask why 18% is not deducted at the register, since 18% was added to the wholesale cost; or why wasn't 15% deducted, since that was added to the retail price?*

The answer is that we are subtracting from a larger amount, as the following example demonstrates:

$\$10 + 15\% \text{ of } \$10$  is written as  $\$10 + (.15 * 10) = \$10 + \$1.50 = \$11.50$

Going back, if we deduct 15%, let's see what happens:

$\$11.50 - 15\% \text{ of } \$11.50$  is written as  $\$11.50 - (.15 * \$11.50) = \$11.50 - \$1.73 = \$9.77$ . Oops, that's off by 23 cents.

$\$11.50 - 13\% \text{ of } \$11.50$  is written as  $\$11.50 - (.13 * \$11.50) = \$11.50 - \$1.50 = \$10$

Now we are back where we started from.

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To summarize, if you have work credit, you will be paying the same amount for your groceries to within a few cents under the new system of pricing that you would have paid under the old system. If you don't have work credit, thank you for contributing the additional 15% to Growers. It helps pay the bills.

Steve Shapiro  
A Growers Market Member  
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